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Info-RE (www.info-re.com) is a professional website providing information on rare earth industry. We provide accurate prices, the most updated industry news, free quotations, custom statistics and comprehensive analysis on rare earth field. Info-RE also provides individual service such as industry research and consultation to our clients.

Rare earth market summary Aug 17-21

BEIJING (Info-RE) 21-Aug-15: Most suppliers have not been keen to further cut their selling prices for rare earths during the past week underpinned by high production costs. As a result, rare earth prices have become relatively steady this week even though prices for some rare earth elements have seen further reductions.

Praseodymium/neodymium prices have maintained stable recently and prices for praseodymium/neodymium oxide have seen signs of rising in the later of the week as suppliers are reluctant to continue to sell materials at low levels.

Dysprosium prices have also seen little movement during the past week as supplies hold steady and there is little interest in bearish stocks at much lower prices.

However, China's domestic market has continued to see a lack of good consumer buying from major downstream consuming sector. NdFeB manufacturers, despite of the slightly improved demand, many market players are still cautious about the market outlook in the short term, predicting it would be hard for prices to turn upward track as lacking momentum to continue to support price.

Apart from praseodymium/neodymium and dysprosium, prices for some other rare earth elements, such as neodymium, terbium and holmium, have also seen signs of gradually recently though market business has remained quiet.

Nonetheless, prices for europium and yttrium have been on the downward track depressed by oversupplied and sluggish demand, and a number of market players are pessimistic about future markets.

Export prices for many rare earths have been heading south in response to low domestic prices, and many exporters remain that they have little price margin left when exporting rare earths, especially for light rare earths. Some exporters are reluctant to export materials now due to lower levels.

As overseas buyers are expected to gradually return to the market next week after their summer holidays, more export business would be seen in the near future.

China's Ministry of Commerce of Special Commissioner's Office in Shanghai announced that Shanghai exported 53.7 tonnes medium and heavy rare earths in July, up 71.4% from the month before. The export amount for light rare earths in Shanghai was 313.6 tonnes in July, down 43.2% from June.

This week more listed rare earth companies have released their interim reports. Given the sluggish market, most companies saw much poor performances during the first half year.

Meanwhile, Frontier Rare Earths also announced that it will hold a shareholder meeting on September 16 to discuss a resolution to delist the company from the Toronto Stock Exchange. The company believes that for the past three years, the trading of its shares on the TSX has "not fairly and fully reflect either the inherent value of the Company or its assets."

By contrast, some rare earth projects outside of China have achieved more progress.

Northern Minerals Ltd. announced on August 18 that it has signed a memorandum of understanding (MOU) with Shandong Pig Ltd. in relation to product offtake from the Browns Range rare earth project.

In addition, Geomegas Resources announced that development of its proprietary separation process for rare earths has gained support from the National Research Council of Canada Industrial Research Assistance Program.

Pr/Nd prices expected hard to rise sharply in the short term

BEIJING (Info-RE) 21-Aug-15: Some suppliers have increased their offer prices for praseodymium/neodymium oxide, the latter part of the week as most are reluctant to sell from stocks at low levels due to their high production costs.

Some suppliers are currently offering RMB228,000-230,000/tonne($35,731-36,045/tonne) for 99% praseodymium/neodymium oxide, and it is difficult to obtain the rare earth oxide beneath RMB225,000/tonne($35,261/tonne).

Some buyers admit that it is unable to get access to the oxide at about RMB225,000/tonne($35,261/tonne) right now and some buyers are keen to obtain the oxide at about RMB226,000-227,000/tonne($35,418-35,574/tonne).

The relatively high production costs have encouraged suppliers to reject lower selling prices, which is cited as the main reason behind the recent improvement in praseodymium/neodymium oxide prices.

Praseodymium/neodymium metal prices have maintained steady over the past few days with market still remaining muted. Deals in small quantities even though prices for praseodymium/neodymium oxide have seen signs of improving in the last two days.

99% praseodymium/neodymium metal is still available RMB290,000-295,000/tonne($45,450-46,233/tonne), little change seen recently.

Many suppliers reported that downstream consumers are keen to replenish inventory in small amounts at low prices. However, due to relatively high prices for praseodymium/neodymium oxide, the raw material for praseodymium/neodymium metal, production costs are not motivated to sell the metal at lower prices.

Nonetheless, the general downstream demand is still reported quiet with most NdFeB makers staying on sidelines. As a number of market participants remain cautious about the market outlook in the short term due to the expected 58.54 physical consumption from downstream NdFeB manufacturers.

"The market remains lacking momentum to head up even though prices for the oxide have somewhat improved as most suppliers are no longer keen to sell materials at a loss," an official at a northern producer said and is cautiously optimistic about the market outlook.

Many market players are still expecting praseodymium/neodymium prices to keep relatively stable in the rest of the month.

China's exports for rare earth oxides and metals seen marked rises in June

BEIJING (Info-RE) 21-Aug-15: Stimulated by sharp reductions in rare earth export prices resulted by Beijing's abolishment of rare earth export duties and falling prices in China's domestic market, export amounts for rare earth oxides and metals have seen marked rises in June compared to the same month of 2014.

According to customs statistics, China exported 650.8 tonnes of rare earth oxides in June, soaring 52.5% from 2014 while slightly rising 3.1% from May 2015. The export value was $17.605 million, sharply up 58.54% year-on-year and slightly increasing 1.8% from May 2015.

The export quantity of rare earth oxides in June was 2,041.5 tonnes, hiking 118.2 % year on year and rising 23.3% month on month. The export value in June was $ 30.037 million, up 74% from June 2014 and rising around 57.5% month on month.

Meanwhile, China exported 2,337.7 tonnes rare earth permanent magnetic products in June, slightly down 2.6% year on year. The export value was $124.936 million, dipping 5.1% year on year.

However, the increases in the total export amounts for the oxides and metals have been relatively small in the first half of 2015.

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China's domestic levels, and less profit margin left to China's exporters.

A total of 9,175.8 tonnes rare earth oxides were exported in January – June 2015, up 8.5% from the corresponding months of 2014. However, the export value was $114.48million, down 11.6%.

China exported 2,479.8 tonnes rare earth metals in the first half of 2015, up 30.7 % year on year. And the export value was $56.792 million, up 4.8%.

In addition, China exported 15,016.7 tonnes rare earth permanent magnets in the first six months, up 9.5% from January-June 2014. The export value was slightly down 1.7% to $784.239 million.

The average export prices for most rare earth products have been on the downward tracks despite of the rising export quantities. Many market players also noted that export amounts have really seen increases over the past few months but export prices have been moving towards China's domestic levels, and less profit margin left to China's exporters.

Marketplace

Date Posted	Product	Specification	Price	Quantity	Email	Company	Sell/Buy
21 Aug., 2015	Neodymium Oxide	Nd2O3/TREO 99%Min	Pg FOB Shanghai	20MT/month	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Purity Neodymium Oxide	Nd2O3/TREO 99.5%Min	Pg FOB Shanghai	20MT/month	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Lanthanum Oxide	La2O3/TREO 99%Min	Pg FOB Shanghai	20MT/month	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Lanthanum Hydroxide	La(OH)3/TREO 65%Min	Pg FOB Shanghai	20MT/month	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Dysprosium Oxide	Dy2O3/TREO 99%Min	Pg FOB Shanghai	20MT/month	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Cerium Oxide	CeO2/TREO 99%Min	1.1-1.8kg Pricing Range	FOB Shanghai	sales@magnetic-land.com	Magnetic Land	sell
21 Aug., 2015	Yttrium Oxide	Y2O3 99.5% min	Negotiable Pricing Range	5 tonnes	Stephenie.tang@rhtechnical.com	Technical Training Co.	sell
21 Aug., 2015	Yttrium Oxide	Y2O3 99.5% min	Negotiable Pricing Range	5 tonnes	Stephenie.tang@rhtechnical.com	Technical Training Co.	sell
21 Aug., 2015	Ytterbium Oxide	Yb2O3 99.5% min	RMB200-300/kg Ex FOB China	5 tonnes	15110008259@126.com	Anonymous	sell
21 Aug., 2015	Praseodymium Oxide	PrO2 min	RMB200-300/kg Ex FOB China	5 tonnes	15110008259@126.com	Anonymous	sell
21 Aug., 2015	Yttrium Oxide	Y2O3 99.5% min	RMB200-300/kg Ex FOB China	5 tonnes	15110008259@126.com	Anonymous	sell
21 Aug., 2015	Zirconium Oxide	ZrO2 min	RMB200-300/kg Ex FOB China	5 tonnes	15110008259@126.com	Anonymous	sell
21 Aug., 2015	Cerium oxide	Ce2O3 99.95% min	Trade Value Negotiable	50 tonnes per month	alibaba.com/showroom/xian-rare-earth-industry-co-ltd.html	Xian Rare Earth Industry & Co., Ltd.	sell
21 Aug., 2015	Lanthanum oxide	La2O3 99.95% min	Trade Value Negotiable	50 tonnes per month	alibaba.com/showroom/xian-rare-earth-industry-co-ltd.html	Xian Rare Earth Industry & Co., Ltd.	sell
21 Aug., 2015	Neodymium oxide	Nd2O3/TREO 99.5%min, Nd/TREO 99.9% min	Trade Value Negotiable	50 tonnes per month, price, quantity, payment terms are negotiable	alibaba.com/showroom/xian-rare-earth-industry-co-ltd.html	Xian Rare Earth Industry & Co., Ltd.	sell
21 Aug., 2015	Samarium oxide	Sm2O3/TREO 99.5%min, price, quantity, payment terms are negotiable	Trade Value Negotiable	50 tonnes per month	alibaba.com/showroom/xian-rare-earth-industry-co-ltd.html	Xian Rare Earth Industry & Co., Ltd.	sell
21 Aug., 2015	Europium oxide	Eu2O3/TREO 99.5%min, price, quantity, payment terms are negotiable	Trade Value Negotiable	50 tonnes per month	alibaba.com/showroom/xian-rare-earth-industry-co-ltd.html	Xian Rare Earth Industry & Co., Ltd.	sell

Prices for some rare earth products on Aug 21, 2015

Product	Price	Unit
Ce Carbonate 45% REO China	4,100-4,300	RMB/tonne
Ce Carbonate 45% REO FOB China	0.90-1.00	$/kg
La Oxide 99.9% min China	10,500-11,000	RMB/tonne
La Oxide 99.9% min FOB China	1.9-2.1	$/kg
La Metal 99% min China	28,000-31,000	RMB/tonne
La Metal 99% min FOB China	5.2-5.5	$/kg
Nd Oxide 99.5% min China	225,000-228,000	RMB/tonne
Nd Oxide 99.5% min FOB China	36-37	$/kg
Ce Oxide 99.9% min China	10,000-10,500	RMB/tonne
Ce Oxide 99.9% min FOB China	1.8-2.0	$/kg
Dy Oxide 99% min China	1,220-1,250	RMB/kg
Dy Oxide 99% min FOB China	205-210	$/kg
Er Oxide 99% min China	210,000-215,000	RMB/tonne
Er Oxide 99% min FOB China	35-36	$/kg
Pr Oxide 99% min China	310,000-315,000	RMB/tonne
Pr Oxide 99% min FOB China	54-56	$/kg
Pr/Nd Metal 99% min China	290,000-295,000	RMB/kg
Pr/Nd Oxide 99% min China	225,000-228,000	RMB/kg
Tb Metal 99% min China	3,300-3,400	RMB/kg
Tb Metal 99% min FOB China	540-550	$/kg
Tb Oxide 99.99% min China	2,350-2,500	RMB/kg
Tb Oxide 99.99% min FOB China	400-410	$/kg